

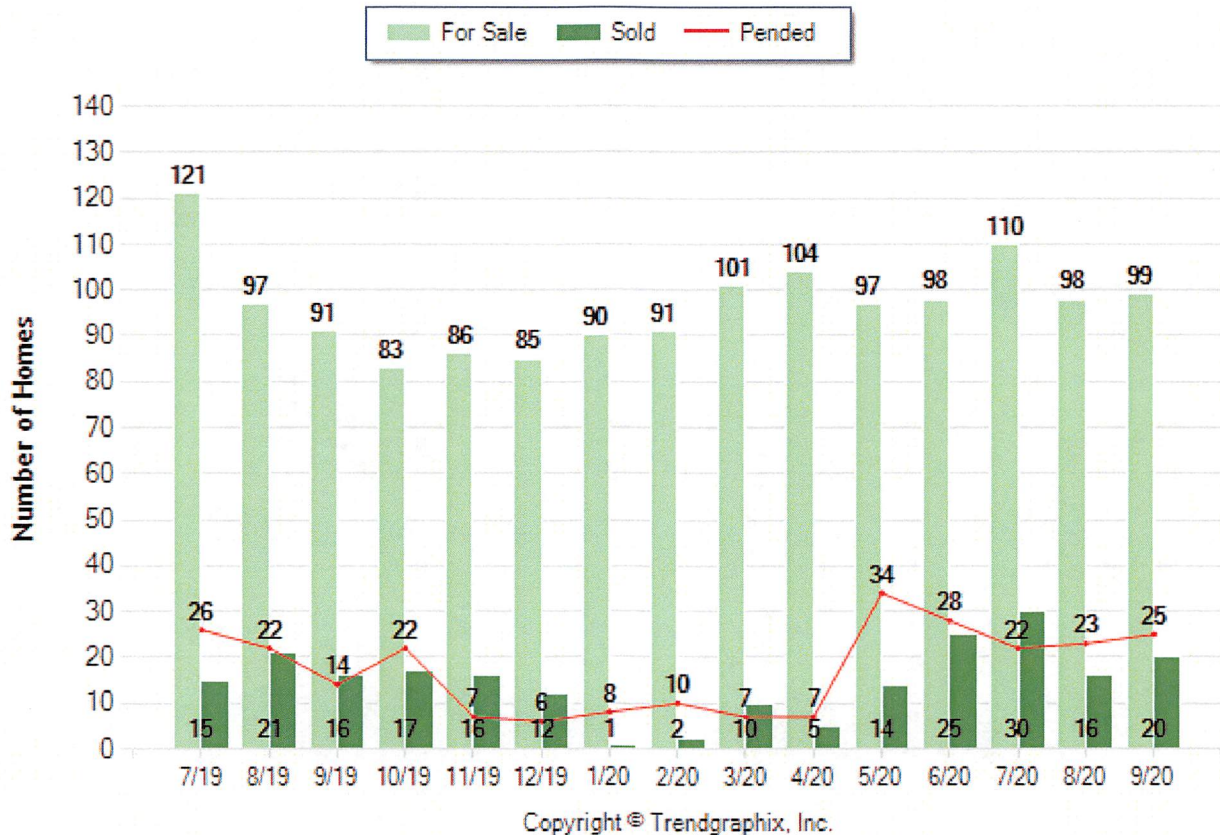
TrendVision™ - Published September 2020*

Location: All Lubbock AOR Areas Combined
 Property Types: Residential - All Properties
 Price Range: \$500,000 - No Limit
 Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit
 Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit
 Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended - Jul. 2019 - Sep. 2020 (Preliminary)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Sep. 20	Aug. 20	% Change	Sep. 20	Sep. 19	% Change	Jul. 20 to Sep. 20	Jul. 19 to Sep. 19	% Change
For Sale	99	98	1% ▲	99	91	8.8% ▲	99	91	8.8% ▲
Sold	20	16	25% ▲	20	16	25% ▲	66	52	26.9% ▲
Pended	25	23	8.7% ▲	25	14	78.6% ▲	70	62	12.9% ▲

Date	7/19	8/19	9/19	10/19	11/19	12/19	1/20	2/20	3/20	4/20	5/20	6/20	7/20	8/20	9/20
For Sale	121	97	91	83	86	85	90	91	101	104	97	98	110	98	99
New Listing	38	29	25	31	20	15	30	22	35	27	49	47	58	37	41
Sold	15	21	16	17	16	12	1	2	10	5	14	25	30	16	20
Pended	26	22	14	22	7	6	8	10	7	7	34	28	22	23	25
Months of Inventory (Closed Sales)	8.1	4.6	5.7	4.9	5.4	7.1	90	45.5	10.1	20.8	6.9	3.9	3.7	6.1	5
Months of Inventory (Pended Sales)	4.7	4.4	6.5	3.8	12.3	14.2	11.3	9.1	14.4	14.9	2.9	3.5	5	4.3	4
Absorption Rate (Closed Sales) %	12.4	21.6	17.6	20.5	18.6	14.1	1.1	2.2	9.9	4.8	14.4	25.5	27.3	16.3	20.2
Absorption Rate (Pended Sales) %	21.5	22.7	15.4	26.5	8.1	7.1	8.9	11	6.9	6.7	35.1	28.6	20	23.5	25.3
Avg. Active Price	718	732	754	757	757	790	808	809	800	786	799	805	781	795	811
Avg. Sold Price	660	639	619	723	619	665	510	720	586	599	624	650	722	660	652
Avg. Sq. Ft. Price (Sold)	162	159	142	166	142	149	140	181	151	144	159	149	155	154	153
Sold/List Diff. %	97	97	97	96	97	95	100	101	96	96	96	97	94	97	99
Sold/Orig LP Diff. %	97	95	95	94	95	94	100	101	95	94	96	96	91	96	99
Avg Days on Market	83	78	111	97	78	126	4	157	133	165	117	94	119	82	70
Median Sold Price	645	615	590	650	590	628	510	720	560	595	583	600	644	597	604

All reports are published September 2020, based on data available at the end of August 2020, except for the today stats. All reports presented are based on data supplied by the Lubbock AOR. The Lubbock AOR does not guarantee or is not in anyway responsible for their accuracy. Data maintained by the Lubbock AOR may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.